

## "Protection Security Magazine"

SUPPLIERS. INTEGRATORS. **INSTALLING DEALERS. DISTRIBUTORS... SPECIAL SECTION!** 



### **2026 MEDIA KIT**

THE LEADING FRENCH MEDIA FOR **SAFETY & SECURITY DECISION-MAKERS!** 

- Print
- **Output** Buyer's Guide
- Special Issues
- Digital
- **O** Directory
- Marketplace
- Database
- 2026 Editorial Calendar



























# N°1 on the market

The only magazine on the market to be read by almost all Security, Safety, and Fire Protection Professionals.

A top quality circulation, 100% useful to a highly targeted audience of decision makers!

Average circulation per issue July 1st 2024 to June 30th 2025

15.580 copies

The highest circulation in the BtoB Security & Safety trade press! Certified circulation. Bonus circulation during trade shows.

## PRINT

## The only french magazine that reaches both suppliers and end users!

**PSM** is the n° 1 active, business communication tool, dedicated to Security, Safety and Fire Protection, in companies and communities. It has provided a solution to your specific needs for over 20 years.

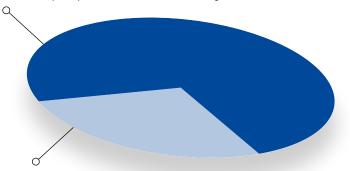
The leading source of information for professionnals in Safety, Security, and Fire Protection, PSM addresses all relevant actors, be they Prescribers, Endusers, (Security and Risk Managers, Consulting Firms, Engineering Office, Buyers...) or Professionals in Security and Safety (Installers, Electricians, Systems Integrators, Service providers, Distributors, Manufacturers, Importers...) in creating awareness of what's happening in the sector.

Every 2 months, a highly qualified team of journalists offer unique, relevant editorials about the latest, most up-to-date information on the market status, new product launches, professional standards, contracting and purchasing, useful, pertinent feedback, new regulations and legal evolution, exclusive interviews with major contributors in the market, case studies...

The only magazine 100% dedicated to Security and Safety!

### 73 % Professionals in Security and Safety:

33% Manufacturer/Integrator, 25% Installer/Electrician, 21% Security Dealer and Distributors, 15% Security companies, 4% Consultants, Training, ...



#### 27 % Prescribers and Endusers

45 % Service companies, 20% Government & Military, 10% Building companies, 10% Industry, 10% Institutional facilities (Health, ...), 5% Other (Infrastructure, ...)

The only magazine 100% Safety and Security!

73 % Suppliers 27 % End Users

- The only magazine on the market with such a significant circulation on Security, Safety & Fire Protection professionals!
- A readership of over 32.700 readers with 2.1 readers per issue!



An exclusive audience you will find nowhere else!

SUMMURY RETURN

## An editorial environment to maximize your exposure and build brand awareness





monitoring, market development, nominations, agendas... Ending with an interview with a leading player in the market.



in each issue, extensive articles on trade practices, continually updated technological knowhow and field experiences, feedback and exchanges with professionals, prescribers and endusers... To assist our readers in their daily decision making.

> THE FOCUS PAGES, an opportunity to step back and focus on specific categories of products, recently launched products, new trends in the market...















**EUROSATORY** 

















### 2026 Print Advertising Rates (€)

FORMAT	MM (L X H)	RATES
Gatefold Cover	Front 100 x 215 / Back 100 x 297	5.950 €
On Cover	Front 210 x 150 / Back 210 x 297	6.400 €
2nd Cover	210 x 297	4.900 €
3rd Cover	210 x 297	4.900 €
4th Cover	210 x 297	5.400 €
Page	210 x 297	4.590 €
1/2 Page	Horizontal : 181 x 126 / Vertical : 91 x 257	3.260 €
1/4 Page	91 x 124	1.785 €
Special Advertising Section	210 x 297	<b>4.900 €</b> (Layout and editorial: + 250 €)
Posed inserts or samples (on the magazine cover	r, 2 or 4 pages maximum 20 gr. Price not discountable)	4.690 €
Loose inserts or samples (inserted in the magazin	e, 2 or 4 pages maximum 20 gr. Price not discountable)	5.900 €
Bounded inserts (4 pages, max	Bounded inserts (4 pages, maximum 20 gr. Price not discountable)	
Classified ads: 1 module, 2 modules, 3 modules	1 module : 85 x 58	680 € 1.035 € 1.724 €



### **TRADESHOW PACK**

Take advantage of **PSM**'s large number of e-communication tools to be better positioned at tradeshows, generate more visitors and contacts, benefit from our converged media services to highlight your new products and product presentations!

1/2 Page 4 colour + Editorial (tradeshow dossier)

- + Top Banner web site protectionsecurite-magazine.fr 1 month before tradeshow date
- $\hbox{+ Top Banner Marketplace e-protection} securite-magazine. fr\,1\,month\,before\,tradeshow\,date$
- + Top Banner annuaire-securite.fr 1 month before tradeshow date
- + Button e-newsletter 1 month (2nd newsletter) before tradeshow date (Price not discountable)

- 40 % — 4.422 € instead of *7.37*0 €

### **NEW PRODUCT & SERVICE PACK**

New product or service to launch on the market?

**PSM** offers an effective, customized tool to ensure a successful launch!

1/2 Page 4 Colour + What's New Editorial magazine

- + What's New E-newsletter with a direct link to your product on e-salon-protectionsecurite.fr
- + Your product referenced for 1 year on Marketplace e-protectionsecurite-magazine.fr
- + Top Banner on e-salon-protectionsecurite.fr 1 month



Special Position: + 10% - B&W and 2 colors = 4 color -20% - Payment terms: 30 days - Policy Regulation on www.psm-magazine.fr Mechanical Requirements: High resolution 300dpi (jpeg) or Adobe Acrobat files (pdf) <math>- Policy Regulation on www.psm-magazine.fr



## 2026 SPECIAL OFFER (€)



PRINT PRIVILE	GE SPECIAL CONTRACT	+ 50% Discount!
PACKAGE A	9 x 1/4 pages <b>+</b> 1 Page Special Adverstising Section <b>+</b> 3 month companion site banner Extra 1/4 page: 1.012 €	11.580 € instead of 23.170 €
PACKAGE B	13 x 1/4 pages <b>+</b> 1,5 Page Special Adverstising Section <b>+</b> 3 month companion site banner Extra 1/4 page: 944 €	16.380 € instead of 32.760 €
PACKAGE C	17 x 1/4 de page + 2 Page Special Adverstising Section + 3 month companion site banner Extra 1/4 page: 925 €	21.180 € instead of 42.350 €
PACKAGE D	21 x 1/4 de page + 2,5 Page Special Adverstising Section + 3 month companion site banner Extra 1/4 page: 818 €	25.968 € instead of 51.940 €
PACKAGE E	25 x 1/4 de page → 3 Page Special Adverstising Section → 3 month companion site banner Extra 1/4 page: 773 €	30.768 € instead of 61.530 €

You may use your 1/4 pages as you want (1/4 page or 2 for 1/2 page or 4 for 1 page), except for Covers, and when you want (inside 1 year after signature or acceptance of Order).

Single invoice at time of signature or acceptance of Order.
Full cash payment before 1st insertion.
Net prices, not discountable or commissionable.

If cancelation before the end of the contract, price will be recalculated according to standard price minus following discount:

1 to 2 insertions = -10%, 3 to 4 insertions = -15%,

> 4 insertions = -20%.



The PSM PRIVATE SECURITY Special Issue, aditionnal marketing tool to the magazine



### **2026 CONTENTS**

- Will robots replace agents?
- Automate doubt removal!
- The latest generation drones
- Al Agentic vs. field agents

### **PRIVATE SECURITY SPECIAL ISSUE**

The PSM PRIVATE SECURITY Special Issue will be sent with next november **PSM** issue, and then distributed at **EXPOPROTECTION**. Editorial will be dedicated to all information helping Security Managers to better handle changes in their business and technological advances. A unique information and marketing tool on the market to reach Private Security companies, End Users and Government.

If you wish, we can also offer you exclusivity on this new media, allowing you to benefit from powerful communication and use it for commercial purposes thanks to additional copies for you.

FORMAT	MM (L X H)	RATES
2nd cover (facing Summary)	170×240	3.430 €
3rd Cover	170 x 240	3.430 €
4th Cover	170 x 240	3.780 €
Page	170×240	3.215 €
1/2 Page	Horizontal: 135 x 85 Vertical: 65 x 190	2.280 €
1/4 Page	65 x 85	1.250 €
Special Advertising Section	170 x 240	<b>3.430 €</b> (Layout and editorial: + 250 €)
	d Cover + 3rd Cover + 4th complementary copies free	8.000€



## PRINT + DIGITAL







## The MarketPlace + Annual Buyer's Guide bi-media offer:generate more demands and contacts for your products!

The combined offer MarketPlace + Annual Buyer's Guide allows you to properly showcase your products to buyers in the sector, whether digitally or on paper. This bimedia exhibition allows you to fully cover the market with these two media.

The Annual Buyers' Guide, with its complete technical data sheets, filed by topics, is sent to all subscribers (15.580 copies) with May issue and distributed on trade shows where we are media partner and especially **EXPOPROTECTION 2026** trade show.

As for the MarketPlace e-protectionsecurite-magazine.fr, it is the 1st Security & Safety MarketPlace in France.

- The industry's only platform, connecting buyers and sellers!
- In your customer zone the specification sheet of your products: videos, more picture, contacts, technical brochure, catalogs, quotation request and prices, your distribution list, your upcoming exhibitions...
- Your products and videos are regularly highlighted throughout the year on this site and on the magazine's companion site.
- You present as many products as you want, you can modify them during the year whenever you want!
- Starting € 227,5 only per product for this bi-media offer!
- A complementary platform to your own merchant site.

### The MarketPlace + Annual Buyer's Guide 2026 bi-media

(1 year, including reporting, modifications, administration)

Per product

Technical data sheet + videos, + visuals, + contacts, catalogue,	455€
technical brochures	

**DISCOUNT:** 2 to 3 products -25% - 4 products and more -50%

4th Cover	148 x 210 mm	4.400€
Page	148 x 210 mm	3.250€
1/2 Page	148 x 100 mm	2.450€

Top Banner home page – 1 month	728 x 90 pixels	1.200€
Banner (all pages) – 1 month	728 x 90 pixels	1.800€

### THE MAGAZINE'S BUYER GUIDE

The Magazine's Buyer Guide is a very practical section at the end of the magazine that provides complete referential support and enables our readers to quickly locate a supplier by main category.

A regular and economic press coverage with your logo and contacts At a very low cost,

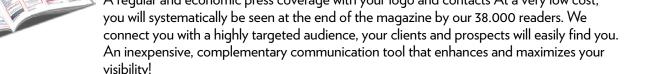


### Magazine's Buyer Guide

(Price not discountable)

Module 40 x 43 mm with logo, 6 issues - 1 year text and contacts

1.150 €







## A global, digital information offer, available on all terminals!

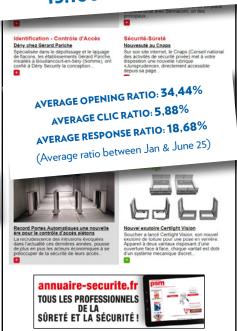
## THE COMPANION WEBSITE protectionsecuritemagazine.fr

With more than 23.100 individual visitors monthly, 83.950 pages viewed every month, the companion website, protectionsecurite-magazine.fr, is clearly and by far the 1st professional web portal in terms of audience, on the subject of security and safety. With its News updated on a daily basis, its Archives (accessible to paying subscribers only), the Special Features, the tradeshow agenda, the classified ads, new products, and links to different **PSM** sites (directories, online tradeshows...), protectionsecurite-magazine.fr has definitely become the best, most dedicated website in security and safety!





### 15.100 subscribers



### THE E-NEWSLETTER

The only bi-monthly newsletter in the sector, keeping our readers closely connected, more efficient, breaking news... the **PSM** e-newsletter is sent to more than 15.100 subscribers. This quick pace and top quality exclusive business information (many of you have congratulated us on the quality of our articles!) makes this an ideal source of web communication.

### **NATIVE ADVERTISING**

Native advertising is a type of advertising online, that matches the form and function of the platform upon which it appears. In many cases, it manifests as an article produced by an advertiser with the specific intent to promote a product, while matching the form and style which would otherwise be seen in the work of the platform's editorial staff. The word «native» refers to this coherence with the tone of the section in which it appears: News (company information) or What's New (product information), for more efficiency!

Whether it's News or What's New, this Native Advertising will also be featured on a Linkedin post (over 5,500 subscribers!)



Website



e-Newsletter



Linked in



Marketplace



e-Directory!

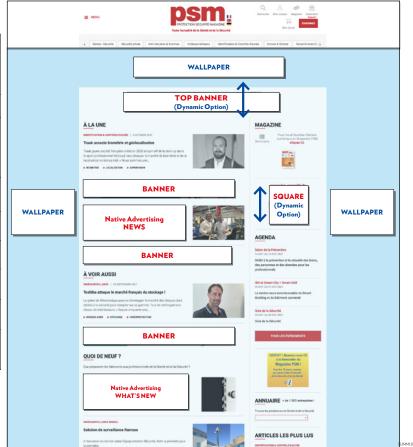


## 2026 Digital Advertising Rates (€)

(rotation)

THE COMPANION SITE protectionsecurite-magazine.fr
THE MARKETPLACE e-protectionsecurite-magazine.fr
THE ONLINE DIRECTORY annuaire-securite.fr

	PIXELS (l×h)	3 MONTHS	2 MONTHS	1 MONTHS
Top Banner Dynamic Option (Desktop & tablet only. Your banner remains always visible when the user scrolls)	728 x 90 et 320 x 100	2.750 € Dynamic 3.255 €	2.000 € Dynamic 2.365 €	1.320 € Dynamic 1.575 €
Banner	728 x 90 et 320 x 100	2.315 €	1.785 €	1.155 €
Square Dynamic Option (Desktop & tablet only. Your square remains always visible when the user scrolls)	200 x 200	1.470 € Dynamic 1.733 €	1.050 € Dynamic 1.260 €	<b>790 €</b> Dynamic <b>945 €</b>
<b>Wallpaper</b> (Desktop & tablet only)		5.145 €	3.675 €	2.520 €
Native Advertising News Linkedin post included!		3.675 €	2.835€	1.945 €
Native Advertising What's New Linkedin post included!		2.835 €	2.258 €	1.628 €
Pop-Up (Desktop & tablet only)		2.625 €	2.100 €	1.470 €
Interstitiel (Mobile only)		2.520 €	2.100 €	1.365 €
VideoAd Top banner & Banner (We do not host your video)	420px – 2 Mo	+998 €	+ 893 €	+578 €



**BI-MÉDIA PACK** 

**Print + Digital - 5%** 

**DIGITAL PACK** 

2 Digital - 5% (ex: E-newsletter + Companion Site)

**3 Digital** -10%

4 Digital -15%

5 Digital - 20 %

## 2026 Digital Advertising Rates (€)

THE E-NEWSLETTER (Watch out! Limited advertising space!)

	PIXELS (lxh)	<b>3 MONTHS</b> (6 e-newsletter)	2 MONTHS (4 e-newsletter)	<b>1 MONTHS</b> (2 e-newsletter)
Top Banners	320 x 100	4.725 €	3.150 €	2.205€
Banner	320 x 100	3.675€	2.625€	1.890 €
Square	200 x 200	2.730 €	1.995 €	1.470 €
Native Advertising News Linkedin post included!		5.670€	3.780 €	2.625 €
Native Advertising What's New Linkedin post included!		5.355 €	3.570 €	2.520 €

### **BI-MÉDIA PACK**

Print + Digital - 5%

### **DIGITAL PACK**

- 2 Digital 5% (ex: E-newsletter + Companion Site)
- 3 Digital -10%
- 4 Digital -15%
- 5 **Digital** -20%





## The most comprehensive listing in the sector!



### THE ONLINE SECURITY & SAFETY DIRECTORY

### annuaire-securite.fr

The Security and Safety Directory classifies almost 1.000 Manufacturers, Distributers, Installers, Integrators, Distributors, and Service providers referenced with their professional contact details, classed by geographical regions.

This Directory is available all year on annuaire-securite.fr.

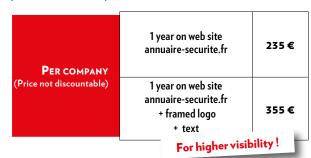
You will have a higher visibility in this online directory with your framed logo + text at a very low cost.

1 year on the online Directory!



### Security and Safety Directory Advertising 2026 Rates (€)

(Price not discountable)



**DISCOUNT:** 2 to 3 products -25% - 4 products and more -50%

Top Banner home page – 1 month	728 x 90 pixels	1.200€
Top Banner your page – 1 year	728 x 90 pixels	1.600€



## DATABASE

The most up to date, qualified, targeted base to maximize your multichannel marketing!

Thanks to its wide base of online users (prospects, subscribers, and those registered for the E-newsletter), **PSM** provides you with its client file.

As our database is continually updated during the year by phone calls, you are able to directly contact major Distributors, Integrators, Installers, Electricians, Security Managers... 18.000 nominative postal adresses and 15.100 nominative emails.

With its new sponsored e-mailing offer, PSM Magazine allows you to publish an e-mailing using the magazine's brand, for an interview, a white paper, a file, or the presentation of a new product. Includes a 1 year online publication on the magazine's website and a 1 month digital push via its e-newsletter (Square)





thank's to: Our subscribers

**CUSTOMER PORTFOLIO** 

E-newsletter readers database

E-MAILING	Fixed cost: 250 € (l x h)		
15.100 direct email – Overall management of sending – Tracking – Targeting not available			
E-mailing without follow-up	3.100 €		
E-mailing with follow-up (1 month maxi after 1st campaign)	4.300 €		
PSM Magazine sponsored e-mailing (Interview / Expert advice, White paper, News / Technical file, What's New) Included 1 year on the site + 2 push (e-newsletter Square for 1 month)	4.650 €		

format HTML or 1 image PDF, JPEG, GIF, price not discountable.
Graphic design from self provided elements: 450 €

MAILING	Fixed cost: 250 €
One time rental 18.000 nominative addresses Targeting not available (price not discountable)	4.875 €



## 2026 EDITORIAL CALENDAR

N°	SECTIONS	SPECIAL SECTIONS	DEADLINE
N° 293 Jan/Feb	VIDEO SURVEILLANCE: Cybersecure your cameras! ACCESS CONTROL: Autonomous access control systems INTRUSION: Robots or human intervention? FIRE: Detection by image analysis RISK: The supply chain FOCUS: Connected locks	The new career paths for security executives	Dec 10
N° 294 Mar/Apr	VIDEO SURVEILLANCE: How to upgrade your installation? ACCESS CONTROL: Simplify your access controls with wallets INTRUSION: LiDAR systems FIRE: Penetration caulking system RISK: Temporary sites FOCUS: Secure doors	Arbitrating between risks, a major challenge for security departments  GALA DIRECTEURS SÉCURITÉ (SECURITY DIRECTORS GALA)  ***  SECURIDAYS  Colo Directeurs  Sécurité  Media Partner – Bonus circulation!	Feb 12
psm 🔴 Mai	THE 2026 ANNUAL BUYER'S GU	IDE (Sent with issue n° 295 de May – June and on EXPOPROTECTION 2026!)	Mar 14
Guide d'Achat N° 295 May/Jun	VIDEO SURVEILLANCE:  AN2V (NATIONAL VIDEO PROTECTION ASSOCIATION) UNIVERSITY SPÉCIAL SECTION Media Partner - Bonus circulation! Succeed in your impact study ACCESS CONTROL: Optimize identifications INTRUSION: Detect abnormal behavior FIRE: Constructions using biosourced materials RISK: Entertainment establishments (theaters, cinemas, etc.) FOCUS: Autonomous keys and locks	Audits, legal obligations and governance  GPMSE (ELECTRONIC SECURITY ASSOCIATION)  CONGRESS  +  EUROSATORY  +  ACCESSECURITY  Media Partner - Bonus circulation!	Mar 14
N° 296 Jul/Aug	VIDEO SURVEILLANCE: The PTRZ ACCESS CONTROL: Management software INTRUSION: Radars FIRE: Fire signage RISK: The Atex facilities FOCUS: Hazardous material detectors	Centralize your security devices: benefits and challenges	Jun 11
N° 297 Sept/Oct	VIDEO SURVEILLANCE: See far and in the dark ACCESS CONTROL: Dematerialized badges INTRUSION: Seismic detectors FIRE: Fire doors RISK: Ports and marinas FOCUS: Portable fire extinguishers	Safety departments: project manager, design offices, integrators choosing the right partner  NUIT DE LA SÉCURITÉ GLOBALE (GLOBAL SECURITY NIGHT)  Media Partner – Bonus circulation!	Aug 13
Nov	(Sent with Nov-Dec issue n°	TE SECURITY SPECIAL ISSUE  298 de Nov — Dec and on EXPOPROTECTION 2026!) oubt removal! - The latest generation drones - Al Agentic vs. field agents	Oct 15
N° 298 Nov/Dec	VIDEO SURVEILLANCE: SALON DES MAIRES (MAYORS AND LOCAL AUTHORITIES EXHIBITION) SPECIAL SECTION Media Partner - Bonus exhibition circulation! Turnkey safety solutions for communities ACCESS CONTROL: Upgrading an outdated installation INTRUSION: Multi-technology detectors FIRE: Fire hose & other fire fighting systems RISK: Social landlords FOCUS: Multi-sensor cameras	EXPOPROTECTION 2026 SPECIAL SECTION Media Partner - Bonus exhibition circulation! Is it possible to buy sovereign security equipments?  CDSE (CORPORATE SECURITY DEPARTMENTS ASSOCIATION) SEMINAR  VIDEODAY'S  IBS (INTELLIGENT BUILDING SYSTEMS) Media Partner - Bonus circulation!	Oct 15
N° 299 Jan/Feb	VIDEO SURVEILLANCE: Operator training and certification ACCESS CONTROL: Face, fingerprints Which biometrics to choose? INTRUSION: Fog generators FIRE: Powder extinguishing systems RISK: The subways FOCUS: Detector cables	Coordinating between physical security and IT security	Dec 10



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IF YOU WISH TO INTERVENE ON A SUBJECT, DO NOT HESITATE TO CONTACT US.



We can then work with you on a joint deal editorial/advertising which will increase your exposure and achieve your goals within your budget.

